

Utah Business Resources

GOVERNMENT AGENCIES

Organization Name	Contact	Brief Description
Centers of Excellence (COE) http://goed.utah.gov/programs/coe/	Sharon Cox, Program Assistant Phone: 801-538-8770 Email: scox@utah.gov	State funded grant program to accelerate getting university-developed technologies to market. Requires 1:1 match funding.
SCORE http://www.score.org/	Penny Breiman, Office Manager Phone: 801-746-2269 Email: penny@saltlakescore.com	Non-profit (sponsored by the SBA) provides free business counseling, networking and workshops to entrepreneurs and small businesses.
USTAR (Utah Science, Technology and Research Initiative) SBIR/STTR Assistance Program (SSAP) http://www.innovationutah.com/sbir.html/	Patricia A. Ross, CSO Phone: 801-585-7832 Email: p.rpss@utah.edu	Provides information for Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) program grant submissions.
Utah Business Resource Center (BRC) http://goed.utah.gov/start/Business-Resource-Centers/	Vincent Mikolay, Managing Director Phone: 801-538-8799 Email: vmikolay@utah.gov	One-stop resource centers providing support, education, training, expertise and funding sources for new and existing businesses.
Utah Certified Development Company (CDC) http://www.nucdc.com/	Robert Richards, President Phone: 801-627-1333 Email: rrichards@utahcdc.com	Authorized by the SBA to assist small businesses in financing up to 90% of the purchase on long-term fixed assets (SBA 504 Loan Program).
Utah Fund of Funds http://www.utahfundoffunds.com/	Matthew Peterson, Vice President Phone: 801-931-4557 Email: matt@utahfof.com	\$300 million state program for alternative/non-traditional capital investing in venture capital and private equity funds for Utah entrepreneurs.
Utah Governor's Office of Economic Development (GOED) http://goed.utah.gov/	Spencer P. Eccles, Executive Director Phone: 801-538-8700 Email: jspeccles@utah.gov	Provides business resources for creation, growth and recruitment of companies to Utah and increases tourism and film production in the state.
Utah Small Business Administration (SBA) http://www.sba.gov/localresources/district/ut/index.html/	Stan Nakano, District Director Phone: 801-524-3209 Email: stanley.nakano@sba.gov	Offers free counseling, technical assistance, business planning workshops, training and information for start-ups through SCORE.
Utah Small Business Development Center (SBDC) http://www.utahsbdc.org/	Sherm Wilkinson, State Director Phone: 801-957-5384 Email: sherm.wilkinson@slcc.edu	Provides assistance to entrepreneurs and coaching and counseling to small businesses for business plans, finances and operations.
Utah World Trade Center http://www.wtcut.com/	Lew Cramer, President & CEO Phone: 801-532-8080 Email: lcramer@wtcut.com	Works to assist companies into profitable global markets.

FINANCIAL INSTITUTIONS / VENTURE RESOURCES

Organization Name	Contact	Brief Description
Grow Utah Ventures http://www.growutahventures.com/	Alan E. Hall, Founder & Chairman Phone: 801-593-2269 Email: info@growutahventures.com	Represents Utah Angel groups that co-invest in Utah companies.
MountainWest Capital Network (MWCN) http://mwcn.org/	Cheri Farnsworth, Executive Director Phone: 801-966-1430 Email: cheri@mwcn.org	Provides information about capital formation and distribution, education, mentorship opportunities and recognizes and rewards performance.
Mountain West Small Business Finance (MWSBF) http://www.sorensoncapital.com/	Fraser Bullock, Founder/Managing Dir. Phone: 801-407-8400 Email: info@sorensoncap.com	Provides financing (SBA 504 loans) to help merchants, professionals and entrepreneurs buy land, build, remodel or purchase equipment.
Proficio Bank http://www.proficiobank.com/	Aga Merx, VP/Director of SBA Marketing Phone: 801-947-6043 Email: amerx@proficiobank.com	Proficio Bank has two core business lines: commercial lending conducted through the Bank and mortgage lending conducted through Proficio Mortgage Ventures, LLC.

Utah Microenterprise Loan Fund (UMLF) http://www.umlf.com/	Kathy J. Ricci, CEO/Executive Dir. Phone: 801-746-1180 Email: ricci@umlf.com	Private, non-profit, multi-bank financial institution provides non-traditional financing and management support to start-ups and existing firms.
Wayne Brown Institute (WBI) http://www.venturecapital.org/	Bradley Bertoch, President Phone: 801-595-1141 Email: info@venturecapital.org	Operates a venture accelerator program for technical entrepreneurs and high technology companies.
Zions Bank Business Resource Center https://www.zionsbank.com/business/business-resource-center.jsp/	Beth Holbrook, Director Phone: 801-594-8245 Email: resources@zionsbank.com	Provides access to a publications library, computer workstations, informational seminars, a weekly newsletter and online tools.

EDUCATIONAL INSTITUTIONS

Organization Name	Contact	Brief Description
Cache Business Resource Center (CBRC) http://cachebrc.com/blog/	Cindy Roberts, Coordinator Phone: 435-213-8713 Email: croberts@cachebrc.com	Offers training, counseling, furnished office space, on-site and virtual incubator services and resource information for government and private programs.
Dixie Business Alliance http://www.dixiebusinessalliance.com/index.php/	Lennart T. Erickson, Director Phone: 435-652-7752 Email: sbdc@dixie.edu	The DBA is a partnership of eight organizations committed to entrepreneurial and small business success.
North Front (BRC) www.datc.edu/employers/davis-business-alliance/	Steve Cloward, Director Phone: 801-593-2104 Email: mrhoexer@datc.edu	The SBDC is designed to help small businesses thrive and grow through professional business counseling and classes. The counseling is provided free of charge
Southern Utah Business Resource Center (SUBRC) http://www.suu.edu/business/brc/	Wes Curtis, Executive Director Phone: 435-586-7738 Email: curtis@suu.edu	Provides business development resources for local businesses and entrepreneurs. Houses the SUU Small Business Development Center, Cedar City Chamber, Southern Utah USTAR office and offices of Senator Bennett and Senator Hatch.
Utah Valley Business Resource Center (UVBRC) www.uvu.edu/brc/	Roger Andrus, Director Phone: 801-863-2720 Email: randrus@uvu.edu	Utah Valley University Business works with owners and entrepreneurs that have resources available in the public, private and academic sectors. The end goal is to increase revenues in the region and provide quality high paying jobs to its citizens.
Miller Business Resource Center (MBRC) www.mbrclcc.com/	Randy Schouten, Division Chair Phone: 801-957-5259 Email: randy.schouten@slcc.edu	The MBRC offers small businesses a wide range of solutions and resources. Our goal is to provide Utah small businesses the comprehensive services, support and expertise needed to help entrepreneurs succeed.

MINORITY AND WOMEN RESOURCES

Organization Name	Contact	Brief Description
Salt Lake Chamber Women's Business Center (WBC) http://www.slchamber.com/section/list/view/wbc/	Mariam Paul, Data Specialist Phone: 801-364-3631 Email: mpaul@slchamber.com	Offers women entrepreneurs education, counseling, market research, long-term mentoring, and small business workshops.
Salt Lake Community College Women's Business Institute (WBI) http://www.mbrclcc.com/wbi/	Randy Schouten, Division Chair Phone: 801-957-5259 Email: ann.mackin@slcc.edu	Offers business readiness assessments, entrepreneurial education, counseling, market research assistance, long-term mentoring, small business workshops and a resource library.
Utah Supplier Development Council (USDC) http://www.usdcutah.org/	Alex Quayson-Sackey, President Phone: 801-593-2242 Email: aquayson@utah.gov	Non-profit dedicated to increase dollars spent by corporations and government for services/products from minority, women-owned, veteran-owned and service disable veteran businesses.

ADDITIONAL INFORMATION

Organization Name	Contact	Brief Description
Economic Development Corporation of Utah (EDC Utah) http://www.edcutah.org/	Todd Brightwell, VP Business Dev. Phone: 801-328-8824 Email: tbrightwell@edcutah.org	Private, public, non-profit organization serving as a catalyst to increase quality jobs and capital investment in the State of Utah.
Utah Manufacturers Association (UMA) http://www.umaweb.org/	Todd R. Bingham, President Phone: 801-363-3885 Email: uma@umaweb.org	Utah's trade association for manufacturing companies.
Utah Technology Council (UTC) http://www.utahtechcouncil.org/	Richard Nelson, President & CEO Phone: 801-568-3500 Email: pres@utahtech.org	Utah's business resource for life sciences and high-tech companies.
Manufacturing Extension Partnership (MEP) http://www.mep.nist.gov/	Dave Sorensen, Executive Director Phone: 801-863-7901 Email: dsorensen@mep.org	Local center of national network assisting Utah manufacturing companies with growth and technology deployment.
Custom Fit Training www.mbrclcc.com/customfit/	Shannon Strickland, Program Manager Phone: 801-957-5293 Email: shannon.strickland@slcc.edu	Designed to stimulate economic development and facilitate the creation of new jobs by helping Utah organizations grow, train, and retain efficient, productive employees. State grant funding is available for qualified businesses.
Corporate Solutions www.mbrclcc.com/corporatesolutions/	Mark Poole, Director Phone: 801-957-5274 Email: mark.poole@slcc.edu	Provides professional and educational services and employee training for businesses, organizations and people seeking employment.
Global Business Center www.mbrclcc.com/global/	Stan Rees, Director Phone: 801-957-5336 Email: stan.rees@slcc.edu	Provides tools to help Utah companies take advantage of the large world marketplace through courses, seminars, workshops, business briefings and free counseling.
Miller Business Innovation Center (MBIC) www.mbrclcc.com/mbic/	Jackie Jolly, Coordinator Phone: 801-957-5284 Email: jackie.jolly@slcc.edu	Collocated with the Salt Lake Regional Small Business Development Center, the MBIC is the largest, mixed-use business incubator in Utah. We help small businesses start, grow and thrive.
Salt Lake Small Business Development Center (SL SBDC) www.mbrclcc.com/slsbdc/	Lowell Baggaley, Director Phone: 801-957-5288 Email: lowell.baggaley@slcc.edu	Dedicated to helping small businesses achieve their goals of growth, expansion, innovation, increased productivity, management improvement and success. The center works to promote and assist small businesses in all stages of their development.
Short-Term Intensive Training Program www.mbrclcc.com/stit/	Susana Chaffos, Corporate Partnerships Training Specialist Phone: 801-957-5293 Email: shannon.strickland@slcc.edu	The program utilizes state funds to provide occupationally specific intensive training for individuals and employees. It includes training coursework, student certifications, testing, assessment, and basic educational support.